



TORCE FINANCIAL GROUP

Training Program for September, 2010

Day/Date	Time	TOPIC	Speaker
Monday Sep 13	10:00 – 11:30	Advance Sales Training • Estate Planning Fundamentals – The Will	Robert Lee Compliance Branch Manager
Monday Sep 20	10:00 – 11:30	Advance Sales Training • Estate Planning Fundamentals – Will Substitutes	Robert Lee Compliance Branch Manager
Monday Sep 27	10:00 – 11:30	Advance Sales Training • Estate Planning Fundamentals – Testamentary Trust	Robert Lee Compliance Branch Manager
Tuesday Sep 14	10:00 – 11:30	Empire Life • Class Plus with TSFA	Sheila Godse Regional Account Manager
Tuesday Sep 28	10:00 – 11:30	Fidelity Mutual Funds • Capital Market Update – Fidelity Views Going Forward	George Chou District Sales Associate
Tuesday Sep 7	03:00 – 05:00	Canada Life Workshop • Case Study & Products Review • Software Training & Sales Concepts	Eric Yau Regional Marketing Consultant
Tuesday Sep 14	03:00 – 05:00	Canada Life Workshop • Case Study & Products Review • Software Training & Sales Concepts	Andrew Summerley Living Benefits Consultant
Tuesday Sep 21	03:00 – 05:00	Canada Life Workshop • Case Study & Products Review • Software Training & Sales Concepts	Eric Yau Regional Marketing Consultant
Tuesday Sep 28	03:00 – 05:00	Canada Life Workshop • Case Study & Products Review • Software Training & Sales Concepts	Eric Yau Regional Marketing Consultant
Wednesday Sep 1	10:00 – 12:00	Industrial Alliance Workshop • Case Study & Products Review • Software Training & Sales Concepts	Christina Tse Marketing Manager
Wednesday Sep 8	10:00 – 12:00	Industrial Alliance Workshop • Case Study & Products Review • Software Training & Sales Concepts	Christina Tse Marketing Manager
Wednesday Sep 15	10:00 – 12:00	Industrial Alliance Workshop • Case Study & Products Review • Software Training & Sales Concepts	Christina Tse Marketing Manager
Wednesday Sep 22	10:00 – 12:00	Industrial Alliance Workshop • Case Study & Products Review • Software Training & Sales Concepts	Christina Tse Marketing Manager
Wednesday Sep 29	10:00 – 12:00	Industrial Alliance Workshop • Case Study & Products Review • Software Training & Sales Concepts	Christina Tse Marketing Manager
Wednesday Sep 1	02:00 – 04:00	Manulife Financial Workshop • Case Study & Products Review • Software Training & Sales Concepts	Lina Lee Regional Marketing Director
Wednesday Sep 8	02:00 – 04:00	Manulife Financial Workshop • Case Study & Products Review • Software Training & Sales Concepts	Lina Lee Regional Marketing Director
Wednesday Sep 15	02:00 – 04:00	Manulife Financial Workshop • Case Study & Products Review • Software Training & Sales Concepts	Lina Lee Regional Marketing Director
Wednesday Sep 22	02:00 – 04:00	Manulife Financial Workshop • Case Study & Products Review • Software Training & Sales Concepts	Lina Lee Regional Marketing Director
Wednesday Sep 29	02:00 – 04:00	Manulife Financial Workshop • Case Study & Products Review • Software Training & Sales Concepts	Lina Lee Regional Marketing Director
Thursday Sep 9	10:00 – 11:30	Manulife Financial • Underwriting in the Asian Market • Understanding the Process & Challenges	Lina Lee Regional Marketing Director
Thursday Sep 16	10:00 – 11:30	Sun Life • Long Term Care	Marnie London Regional Sales Director
Thursday Sep 30	10:00 – 12:00	Canada Life (by Invitation) • Disability Insurance Workshop	Andrew Summerley Living Benefits Consultant
Friday Sep 24	09:30 – 12:30	PRODUCERS MEETING	David Ho